

Follow This
Profit & Loss 2020

amounts in 1€



	FY 2020	FY 2019
Revenues		
Membership fees	5.760	3.820
Donations	24.651	4.535
Donations - Dividend	3.645	6.275
Total members contributions	34.056	14.629
Sponsoring agreements revenues	57.726	66.926
Subsidies and Grants	132.215	20.356
Total sponsors and grants	189.941	87.281
Dividend on own shares FT	308	281
Result on shares purchasing (timing)	64	149
Result on own shares FT (valuation)	-3.277	-259
Currency result	-869	176
Correction	-	-
Total other results	-3.774	347
Total revenues	220.222	102.257
Expenses		
Compensation contractors	127.130	66.776
Non recoverable VAT	10.693	15.600
Additions to provision for sickness leave	23.651	-
Compensation volunteers	1.422	2.660
Travel and subsistence	2.519	3.399
Various personnel expenses	133	-
Total personnel expenses	165.549	88.435
IT and automation	11.043	1.342
Office space	5.941	882
Bank and payment provider fees	958	707
Share portfolio fees (transaction and holding fees)	371	323
PR and printing materials	1.248	281
Seminars	-	9.041
Insurances	658	642
Legal fees	3.170	-
Office supplies	452	-
Various small expenses	128	33
Doubtful debtors	-	-
Total other expenses	23.969	13.251
Total expenses	189.518	101.686
Annual Result	30.704	571

Board Approval:

M. van Baal, Chairman

M. van de Weijer, Treasurer

Balance sheet 31 december 2020

amounts in 1€



Assets	FY 2020	FY 2019	Liabilities	FY 2020	FY 2019
Shares Follow This (for own account)	9.153	9.512	Equity at beginning of year	11.911	11.341
Shares Follow This (for members)	<u>84.588</u>	<u>123.840</u>	Annual result	<u>30.704</u>	<u>571</u>
Total shares in portfolio	93.741	133.352	Equity at end of year	42.615	11.911
Bank account Binck	573	2.075	Liability Members (shares in portfolio)	84.588	123.840
Bank account Rabobank	153.026	27.049	Provision for sickness leave	23.651	0
Bank account PayPal	<u>775</u>	<u>148</u>	Shares to be purchased	336	540
Total Bank	154.373	29.272	Pre-invoiced sponsoring agreements	-	4.800
Accounts receivable	1.050	2.793	Pre-invoiced grants	81.852	-
Pre-paid expenses	1.189	-	Accounts payable	8.105	24.565
Deposits	2.917	240	VAT to be paid	12.122	0
Total assets	<u>253.270</u>	<u>165.657</u>	Total liabilities	<u>253.270</u>	<u>165.657</u>

Board Approval:

M. van Baal, Chairman

M. van de Weijer, Treasurer